

# Pre Owned Special Of The Month Roland AT-10S A Simple, Affordable Way To Enjoy Playing The Organ

The Roland Organ Atelier AT-10S combines the top-quality sounds of the flagship model with an easy-to-use front panel and super affordable price. This beautifully crafted instrument is not only ideal for beginners, but also for those who are rediscovering the fun of playing the organ.

## High Quality Organ and Orchestral Sounds

From basic jazz organ, rich theatre organ and incredible pipe organ sounds to strings, choir and jazz scat voices this instrument boasts the top sound quality in the industry. The sounds are true. The piano must be heard !

## Automatic Accompany Features

A plethora of built-in rhythms include most styles of music. From Big Band to Country, and from Ballads to Latin this instrument gives the home musician the professional edge. Beginners will appreciate the Chord Intelligence function (just like MCS) which creates complete auto-accompaniment by holding only one or two notes in the left hand. This allows anyone to enjoy making music on the organ.

## Built-in Floppy Disk Drive

A 3.5 inch floppy disk drive is included for playing back commercially available Standard MIDI File disks. The LCD display will even display the lyrics to the songs making it perfect for *karaoke*. A built in recorder allows you to record your songs onto blank floppy disks.

## User Friendly Operation

The display panel is designed for simple and easy operation. In fact, by pressing the convenient One Touch Program Button, the organ sets everything properly for the selected rhythm. Sounds both upper keyboard and lower (pedals, too) are set and the volumes are adjusted to match the style of music selected.



## Must Have Features:

- 49 Note touch sensitive keyboards (instead \*of 44 notes)
- Floppy Disk Drive
- Rosewood Cabinet
- Digital Sound
- LCD Display (Info Center)

Simply stated this is the absolute best organ value ever offered at this price-point.

Trade-ins are accepted, stop in for a listen, you won't believe your ears.

When new was \$3,499.

## Includes:

- Matching Padded Bench
- One Year Warranty
- Owner's Guide & Video Owner's Guide
- FREE Local Delivery
- One Year FREE Music Lessons
- Roland Classes to Learn the

# \$1888

## Musical Laughs:

If you drop an accordion, a set of bagpipes and a viola off a 20-story building, which one lands first?  
Who cares?

How do you fix a broken tuba?  
With a tuba glue.

Did you hear about the time the bass player locked his keys in the car?  
It took two hours to get the drummer out.

What's the difference between a banjo and a chain saw?  
The chain saw has greater dynamic range.

How many country & western singers does it take to change a light bulb?  
Three. One to change the bulb and two to sing about the old one.

Know how to make a million dollars singing jazz?  
Start with two million.

How many bass players does it take to change a light bulb?  
None. They let the keyboard player do it with his left hand

---

## Upcoming Specialty Classes

Saturday Nov. 3rd 11 am Roland Organ  
Saturday Nov. 10th 11 am Keyboard Club  
Saturday Nov. 17th 11 am Roland Organ  
Saturday Nov. 24th 11 am Play Any Organ

Saturday Dec. 1st 11 am Roland Organ  
Saturday Dec. 8th 11 am Keyboard Club  
Saturday Dec. 15th 11 am Roland Organ  
Saturday Dec. 22nd 11 am Play Any Organ

Our specialty classes are taught in stand alone manner. This means you can come to one session and learn everything without having to commit to every session.

The Roland Organ class is for people who own Roland Atelier organs.

The keyboard club is for people who own portable keyboards.

Play any organ is for all brands of organs especially Technics and Lowrey.

These classes are FREE to anyone who purchased their instrument from Royal Music. We want you to fully understand the functions of your instrument.

# Is your organ disk drive equipped?

In the world of home organs the 3.5 inch floppy disk drive has long been a standard item on most manufacturers' high end models. The advantages of disks are so plentiful that most flagship model organ owner's would never give up their disk.

What is it that they have discovered that the non disk drive owner has not?

*The disk drive remembers things so that you don't have to!* Imagine actually being able to improve your memory through use of the disk drive.

## **Disk Drive Basics:**

A disk drive is used to store and retrieve data to and from your organ. The data can be many musical items including presets, songs that you have recorded, commercial song disks and brand specific special functions such as new sounds and rhythms.

During our Saturday workshops listed elsewhere in this newsletter we spend a great deal of time learning what the disk drive does and how to use it. To the troubadours of Royal Music an instrument without a disk drive is like having a fancy TV without cable (or

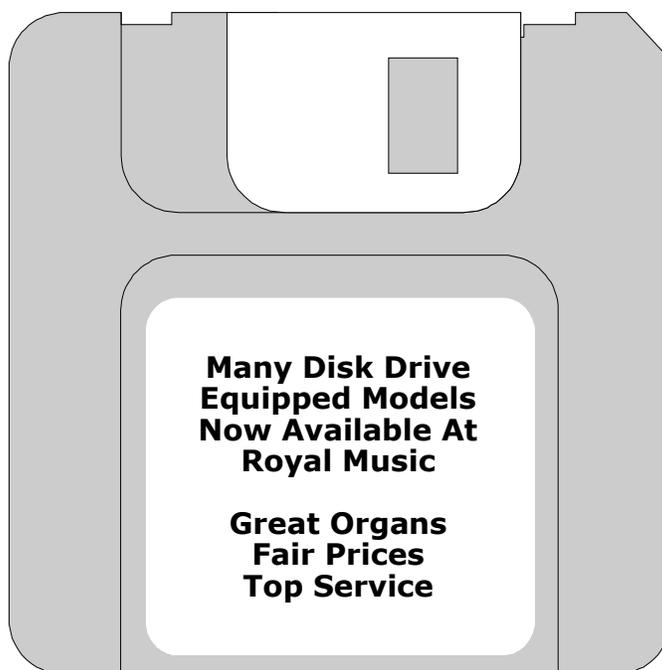
satellite).

One student many years ago explained as he upgraded his keyboard to a fancier model with the disk drive that he was upgrading because he wanted "an edge". What a great explanation ... the disk drive can give you an edge.

Many of our newest organs can even do *karaoke* so the disk drive can be lots of fun when you are entertaining.

While the disk drive was initially an expensive option, you can currently find disk drive equipped organs at Royal Music starting for under \$1,000 (pre-owned).

If you have had your current instrument for more than two or three years it's worth stopping in and seeing some of these wonderful instruments. You might find one that gives you "the edge."



## **Current Disk Drive Equipped Organs In Stock**

**Roland — Technics — Lowrey — Yamaha**

***Browsers Always Welcome***  
**Generous Trade Allowances**

**FREE LOCAL DELIVERY**